

The Year End Report

12.19.2017



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Introduction

Bringing Dockless Bike Sharing to the US

In 2017, LimeBike launched with one goal in mind: to improve the way Americans get around in cities and on college campuses across the country. To do that, we developed a fleet of 3G, GPS-enabled dockless smart bikes and worked with community partners to distribute them in over 30 markets from Seattle to Miami.

The core of our business has always revolved around three tenets of cycling: accessibility, affordability, and sustainability. The LimeBike Year End Report is an in-depth look at how those principles are changing the urban mobility landscape in cities and universities throughout the US, and what the statistics tell us about the future of first and last mile transportation both at home and around the world.

In this effort, we've partnered with the business intelligence team at Chartio to analyze the wealth of data we've collected since our inaugural launch at UNC Greensboro in June. We couldn't be more excited to share the results of our efforts with you in this report, which constitutes the first quantitative and qualitative review of dockless bike sharing in the United States.

Thank you for helping us to reach these incredible milestones, and for making us the US leader in dockless bike sharing!



Brief history of bike sharing





French beginnings

In 2005, Lyon launches the world's 1st large-scale modern bike sharing system with stations spread throughout the city.

Two years later, Paris follows suit.

2

Global adoption

By 2013, an estimated 700,000 public bikes are on the road worldwide in places like the US, Canada, Mexico, Australia, Argentina, and the UK.



3



Going dockless

In 2015, Chinese startups develop a new bike sharing model without the use of docking stations. Bikes can now be picked up and dropped off anywhere.

4

Growing pains

After a year of explosive growth, dockless bike sharing systems in Asia show promise and problems.



Cities are littered with thousands of confiscated bikes.

5



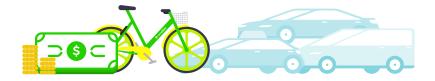
LimeBike launches

In 2017, LimeBike builds on the dockless bike sharing model, working hand in hand with cities and universities to effectively reinvent last-mile transportation in the US.

The numbers behind the dockless bike sharing revolution



How LimeBike is impacting cities



Saving Money vs. Cars and Rideshares

LimeBike costs, on average



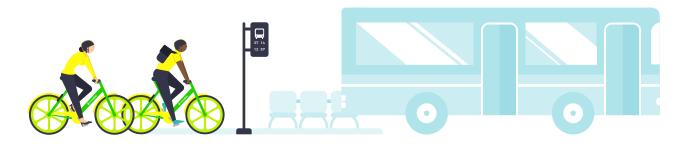


In one year, drivers replacing just 5% of their daily car miles (1.85 miles/day) with LimeBike are $\frac{$400}{}$

Rideshare commuters replacing 1 mile per work day with LimeBike are saving \$1,300-\$1,800 annually



How LimeBike is impacting cities



Increasing Access to Public Transit

In our top urban markets nationwide, 40% of rides start or stop at public transit stations

This is a proof point that people are relying on LimeBike as their first and last mile transportation solution



Boosting the Local Economy

Nearly 25% of urban riders are using LimeBike to access popular shopping and entertainment districts.

This means more money being spent at local businesses around town



How LimeBike is impacting schools



Connecting the campus

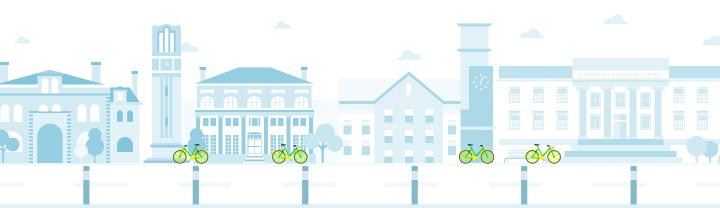
Rides at college tend to be 30% shorter than the national average, covering those all-important daily trips to class across campus.

Mobilizing students

Thanks to incentives like reduced fees, the number of trips per active student LimeBike rider is $\frac{54\%}{6}$ higher than the national average!

Building good habits

8 out of 10 college students who try LimeBike choose to use it repeatedly, meaning the large majority of students are making LimeBike a regular part of their lifestyle!



National adoption



60%

national retention rate

A large majority of first time LimeBike riders choose to make our dockless bike sharing service a regular part of their mobility lifestyle.

Average riding time is 7:25 min, covering 0.99 miles

LimeBike is helping to solve first and last-mile transportation problems across the US





Making a difference













Seattle Helping the Emerald City stay healthy and green



Seattle

Less traffic on Seattle roadways



45% of all trips start or end near a public transit station

LimeBike is helping Seattle residents drive less and access more public transportation!





of riders use LimeBike during the morning rush hour



8% of all rides



of riders use LimeBike during the evening rush hour



39%

Average riding time is 7:30 min, covering 1 mile

Seattle

Helping the Emerald City stay green!













Seattle

Community shoutouts

"I've got 87 LimeBike rides to date. Maybe I'll hit 100 before the end of the year??"

- Joe Laubach, Facebook





"In Seattle today! Love seeing Lime Bike here too!!!"

- Laura Key, Facebook

"@limebike thanks for a great tour of Seattle. You were so easy to use for a one day visitor. Please come to NYC!"

- Marco Ramius, Twitter





"This is my season 3 audition @strangerth-ingstv"

- Caleb Ellington, Instagram

"I should rent one of these bikes and pedal along the shoreline."

- Bekah, Instagram





"Seattle was perfect, ate clam chowder, went to the Space Needle and Pike Place Market but this kid is going back to Cali!"

- Vonte, Instagram

Dallas Connecting the Big D from Deep Ellum to Oak Cliff



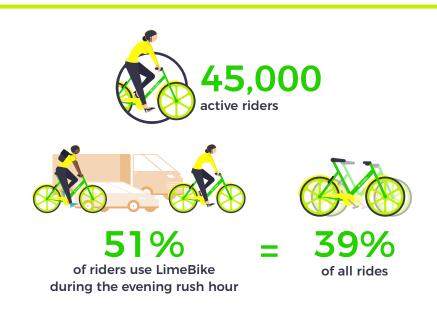
Dallas

Less traffic on Dallas roadways



20% of all trips start or end near a public transit station

LimeBike is helping Dallas residents drive less and access more public transportation!



Average riding time is 9:45 min, covering 1.3 miles

LimeBike is helping to solve first and last-mile transportation problems in Dallas

And Dallas rides

longer than any ther LimeBike community!

Dallas

Helping the Big D stay green!













Dallas

Community shoutouts

"Its convenient because you don't have to find a station to park it to end your ride. Everything is done with the app!"

- Hillary Nicole, Facebook





"These are the best bikes to rent, the bikes are great quality and the app works really well."

- JD Sessler, Facebook

"So now at the fabulous age of 42 I'll be learning how to ride this damn LimeBike!"

- Nicole Gordon, Facebook





"Fun with bike rigging in #dallastexas around pedestrian bridge, and exploring and shooting #bishopartsdistrict"

- Alessandro Rafanelli, Instagram

"The only way dancers ride around the city! @limebike"

- Shawn Lawson, Instagram





"Sure let's ride bikes downtown "limebike"

- Priscilla Valdez, Instagram

South Bend Improving mobility for students and residents



South Bend

Less traffic on South Bend roadways



11% of all trips start or end near a public transit station

LimeBike is helping South Bend residents drive less and access more public transportation!





45% of riders use LimeBike during their lunch break



21% of all rides



of riders use LimeBike during the evening rush hour



22%

Average riding time is 5:50 min, covering 0.8 miles

South Bend

Helping South Bend stay green!













South Bend

Community shoutouts

"Great new option for getting around our community."

- Ken Lewton, Instagram





"Nothing like some lunchtime cardio on a cooler August day!"

- Rachel O, Instagram

"I'm fascinated by the places I see Lime Bikes hanging out around town!"

- Heather Schmitt-Gonzalez, Instagram





"Doing my share... parking my car at 11am and rode a bike to three different locations #LimeBike"

- Sam Centellas, Twitter

"Having some Halloween fun @Anthony-Travel, we dressed as @LimeBike"

- Cathy Hall, Twitter



Washington D.C. Breaking up urban gridlock on Capitol Hill



Washington D.C.

Less traffic on Washington D.C. roadways



50% of all trips start or end near a public transit station

LimeBike is helping D.C. residents drive less and access more public transportation!





of riders use LimeBike during the morning rush hour



20% of all rides



of riders use LimeBike during the evening rush hour



39% of all rides

Average riding time is 8:30 min, covering 1.1 miles

LimeBike is helping to solve first and last-mile transportation problems in D.C.

Washington D.C.

Helping our nation's capital stay green!













Washington D.C.

Community shoutouts

"Best way to zip around DC between meetings and enjoy the beautiful fall weather? Hop on a @limebike"

- Elizabeth Stockton, Twitter





"I've taken @LimeBike a few times this week to save time on my 20 min walk to the metro. It's great!"

- Victoria Chamberlin, Twitter





"Loving the limebike's in town, went on my first ride today :) oh yeah be nice to them!"

- Chloe Slingluff, Instagram

"enJOY!! With cool, fall days come great days to bike ride @limebike with a great cup of @mcdonalds coffee!"

- Joy, Instagram





"Spotted a @limebike in front of my place. Looking forward to my first ride."

- Sabrina, Instagram

Our growing community by the numbers



Los Angeles Council District 15



Average riding time is 8:00 min, covering 1.06 miles

LimeBike is helping to solve first and last-mile transportation problems in Los Angeles!









Miami

Miami Shores/North Bay Village/Key Biscayne



Average riding time is 7:40 min, covering 1.02 miles
LimeBike is helping to solve first and last-mile transportation problems in Miami!





7,425
Ibs of CO2 saved



Boston

Malden/Boston Metro Area



Average riding time is 6:93 min, covering 0.92 miles

LimeBike is helping to solve first and last-mile transportation problems in Boston!









San Diego

Imperial Beach/National City



Average riding time is 7:45 min, covering 1.04 miles

LimeBike is helping to solve first and last-mile transportation problems in San Diego!









Denver

Aurora



Average riding time is 8:20 min, covering 1.10 miles

LimeBike is helping to solve first and last-mile transportation problems in Denver!





2,900 lbs of CO2 saved



Phoenix Scottsdale



Average riding time is 9:45 min, covering 1.30 miles

LimeBike is helping to solve first and last-mile transportation problems in Phoenix!









Charlotte



Average riding time is 8:30 min, covering 1.13 miles

LimeBike is helping to solve first and last-mile transportation problems in Charlotte!









Raleigh/Durham/Greensboro



Average riding time is 5:55 min, covering 0.79 miles

LimeBike is helping to solve first and last-mile transportation problems in the North Carolina!









Jonesboro

Arkansas State University



Average riding time is 4:30 min, covering 0.60 miles

LimeBike is helping to solve first and last-mile transportation problems in the Jonesboro!









Bay Area

Alameda/South San Francisco



Average riding time is 7:20 min, covering 0.98 miles

LimeBike is helping to solve first and last-mile transportation problems in the Bay Area!











At LimeBike, our goal is to deliver smart mobility solutions to communities across the country and around the world.

We're amazed by what our community has been able to accomplish in just six short months, and we couldn't be more excited to discover what next year has in store!

To join the urban transportation revolution, click <u>here</u> and vote to bring the US leader in dockless bike sharing to your city!

